



# MALL RETAILER RELIES ON INC TO SERVICE 750+ STORES

**2,100+**

**SERVICES  
PERFORMED**

**2M**

**FEET OF CABLE  
INSTALLED**

**1 DAY**

**AVG.  
INSTALLATION TIME**

A mall retailer, with over 750 stores in the US & Canada, approached INC to help manage logistics of low voltage cable installation and POS connectivity for new stores, relocations and service work.

“INC’s reliability to get the job done efficiently allows business to run smooth and without interruption.”

## THE GOAL

Provide a standardized installation process to provide uniform infrastructure for remote IT troubleshooting, while minimizing store downtime.



# THE APPROACH

- Identified cabling, cable management, and technology requirements for all sites.
- Coordinated with general contractors to identify installation date and communicate completion.
- Managed network of technicians to service locations throughout the US and Canada.
- Color-coded installation materials for easy identification in the future.
- Dressed the cables for safety and a professional look.
- Tested cabling.

# RESULTS

- Performed 2,100 services since 2005.
- Met every deadline, usually completing the installation within a day.
- The client has a reliable partner to support their growth throughout the country.

## SERVICES

- Audio Video Installation
- Cable Supplies and Distribution
- Site Surveys
- Demarc Extension
- IT Equipment Installation
- Kitting Services
- National Roll Out
- Network Wiring Testing
- Professional Wireless Network Installation
- Staging and Logistics
- Structure Cable Installation

### CONTACT US:



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## WORKING WITH INC

INC Installs is a customer-focused technology company specializing in IT and network installation services. INC provides project management, network and expansion, as well as custom technology-based business solutions. With a nationwide network of installers, INC is a reliable partner for IT/AV projects anywhere in the US or Canada.

