



# FORTUNE 500 FINANCIAL SERVICES COMPANY RELIES ON INC TO SUPPORT 14,000 BRANCHES

**12,000+**  
LOCATIONS  
VISITED

**18M**  
FEET OF CABLE  
INSTALLED

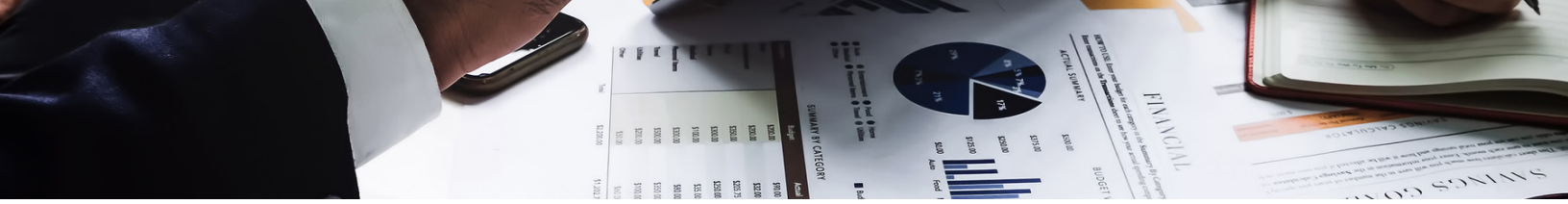
**1 DAY**  
AVG.  
INSTALLATION TIME

A Fortune 500 financial services company, with over 14,000 offices in the US & Canada, approached INC to help manage logistics of low-voltage cable installation, and expedite the time it takes to open a new location or relocation. With aggressive expansion plans, they needed a reliable partner who could meet their needs at scale.

“INC has been the key to getting our businesses up and running quickly and efficiently.”

## THE GOAL

Reduce the amount of time for office cabling from a multi-day process to a single day, while standardizing the installation process to provide a uniform infrastructure for remote IT troubleshooting.



# THE APPROACH

- Identified cabling, cable management, and technology requirements for all sites.
- Created pre-wire documentation manual.
- Developed custom kit for each location.
- Coordinated with general contractors to identify installation date and communicate completion.
- Managed network of technicians to service locations throughout the US and Canada to extend demarcs and run voice and data cables.
- Dressed the cables for safety and a professional look.
- Tested cabling.

# RESULTS

- Visited 12,000+ locations since 2005 and continue to visit 100 sites per month.
- Met every deadline, usually completing the installation within a day.
- Our client has a reliable partner to support their growth throughout the country.

## SERVICES

- Audio Video Installation
- Cable Supplies and Distribution
- Site Surveys
- Demarc Extension
- IT Equipment Installation
- Kitting Services
- National Roll Out
- Network Wiring Testing
- Professional Wireless Network Installation
- Staging and Logistics
- Structure Cable Installation

### CONTACT US:



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## WORKING WITH INC

INC Installs is a customer-focused technology company specializing in IT and network installation services. INC provides project management, network and expansion, as well as custom technology-based business solutions. With a nationwide network of installers, INC is a reliable partner for IT/AV projects anywhere in the US or Canada.

